



BOARD OF TRUSTEES
May 19, 2020
Meeting to be held electronically

Join Zoom Meeting
<https://zoom.us/j/320850513>
Dial by your location
+1 3462487799
Meeting ID: 320 850 513

This meeting will be held in accordance with Ordinance 8-2020. Sec. 2-2-85 (Virtual Meetings) of the Wellington Municipal Code, the Mayor has determined that a meeting in person would not be prudent because of the current COVID-19 Emergency. The meeting will be conducted electronically, board members may participate, and the public shall participate in the manner set forth.

AGENDA

A. ITEMS

1. 2020 Budget Adjustments Follow-up
2. Wilson Well Improvements Project Update
3. Confirm Representatives to Board Subcommittees
4. Community Activities Commission Discussion
5. COVID-19 & Business Support

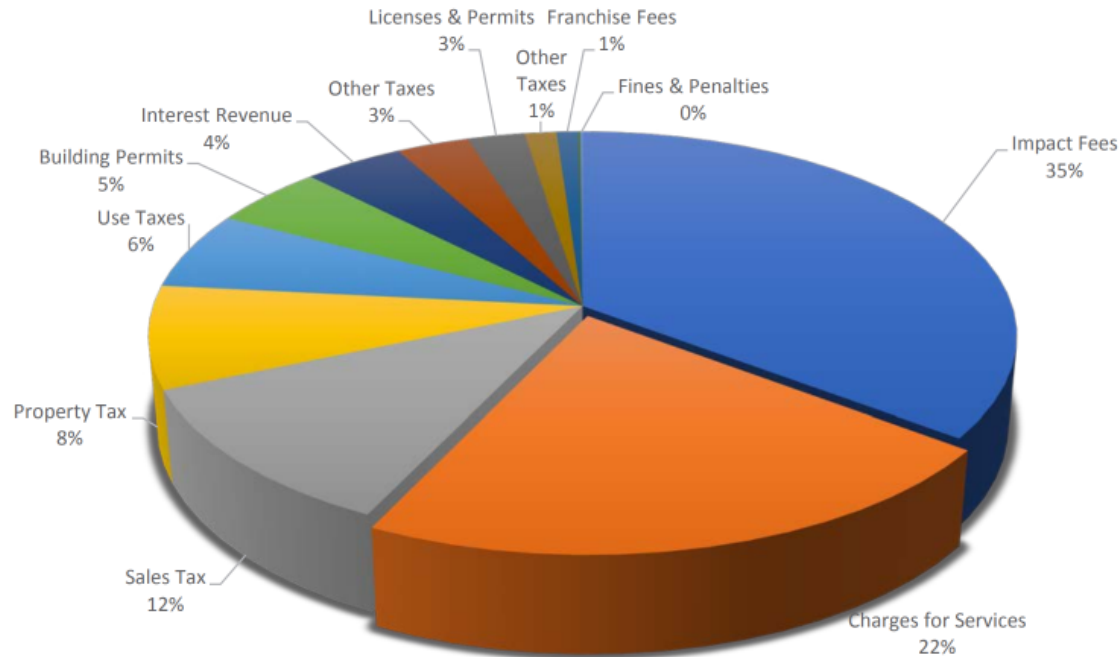
The Town of Wellington will make reasonable accommodations for access to Town services, programs, and activities and special communication arrangements. Individuals needing special accommodation may request assistance by contacting at Town Hall or at 970-568-3380 ext. 110 at least 24 hours in advance.

2020 Revenue Overview and Budget Considerations

Board of Trustees Meeting
May 19, 2020



Where It Comes From - Revenues All Funds



Revenue Analysis

Sales Tax Budgeted: \$1,963,150

Original Projections:

1. 10% reduction in sales tax resulting in \$196,315 loss.
2. Belief that majority of retail and restaurants with exception of grocery markets will be affected.

Updated Analysis:

1. April's sales tax showed a 15% increase from prior month.
2. Year-to-date total sales tax is \$772,095, which is 6% ahead of budget.
3. Extrapolate current trends based on last two months would result in estimated sales tax revenue of \$2,215,000. This would be an increase of \$251,850 or 113% of budget.

Building Use Tax Budgeted: \$799,260

Original Projections:

1. 15% reduction in building use tax resulting in \$119,900 loss.
2. Prior data indicates that a decline will occur due to slowing economy.

Updated Analysis:

1. April's building use tax showed a 30% decrease from the prior month.
2. Year-to-date total building use tax is \$375,945, which is 14% ahead of budget
3. Extrapolate current trends based on last two months would result in an estimated building use tax revenue of \$1,032,000. This would be increase of \$232,740 or 129% of budget.

Revenue Analysis

Motor Vehicle Use Tax Budgeted: \$968,807

Original Projections:

1. 15% Reduction in motor vehicle use tax resulting in \$145,321 loss.
2. Prior data indicates that a decline will occur due to slowing economy.

Updated Analysis:

1. April's motor vehicle use tax showed a 39% decrease from prior month.
2. Year-to-date total sales tax is \$239,486 which is 8% under budget.
3. Extrapolate current trends based on last two months would result in estimated sales tax revenue of \$580,000. This would be decrease of \$388,807 or 40% of budget.

Interest Income Budgeted: \$841,051

Original Projections:

1. 50% reduction in investment income resulting in \$420,528 loss
2. Lower yields on investment pools

Updated Analysis:

1. April's interest income showed a 27% decrease from prior month.
2. Year-to-date total interest income is \$199,441 which is 6% under budget.
3. Extrapolate current trends based on last two months would result in estimated sales tax revenue of \$480,000. This would be a decrease of \$361,051 or 43% loss in budget.

Revenue Analysis

Impact Fees Budgeted: \$7,213,581

Original Projections:

1. 15% reduction in impact fees resulting in \$1,082,037.
2. Prior data indicates a decline in development activity.

Updated Analysis:

1. April's impact fees showed a 66% decrease from prior month.
2. Year-to-date total impact fees is \$2,859,104, which is 59% ahead of budget.
3. Extrapolate current trends based on last two months would result in estimated impact fees of \$6,630,000. This would be decrease of \$583,581 or 8% loss in budget.

Non-Major Misc Revenue: \$169,724

Updated Analysis:

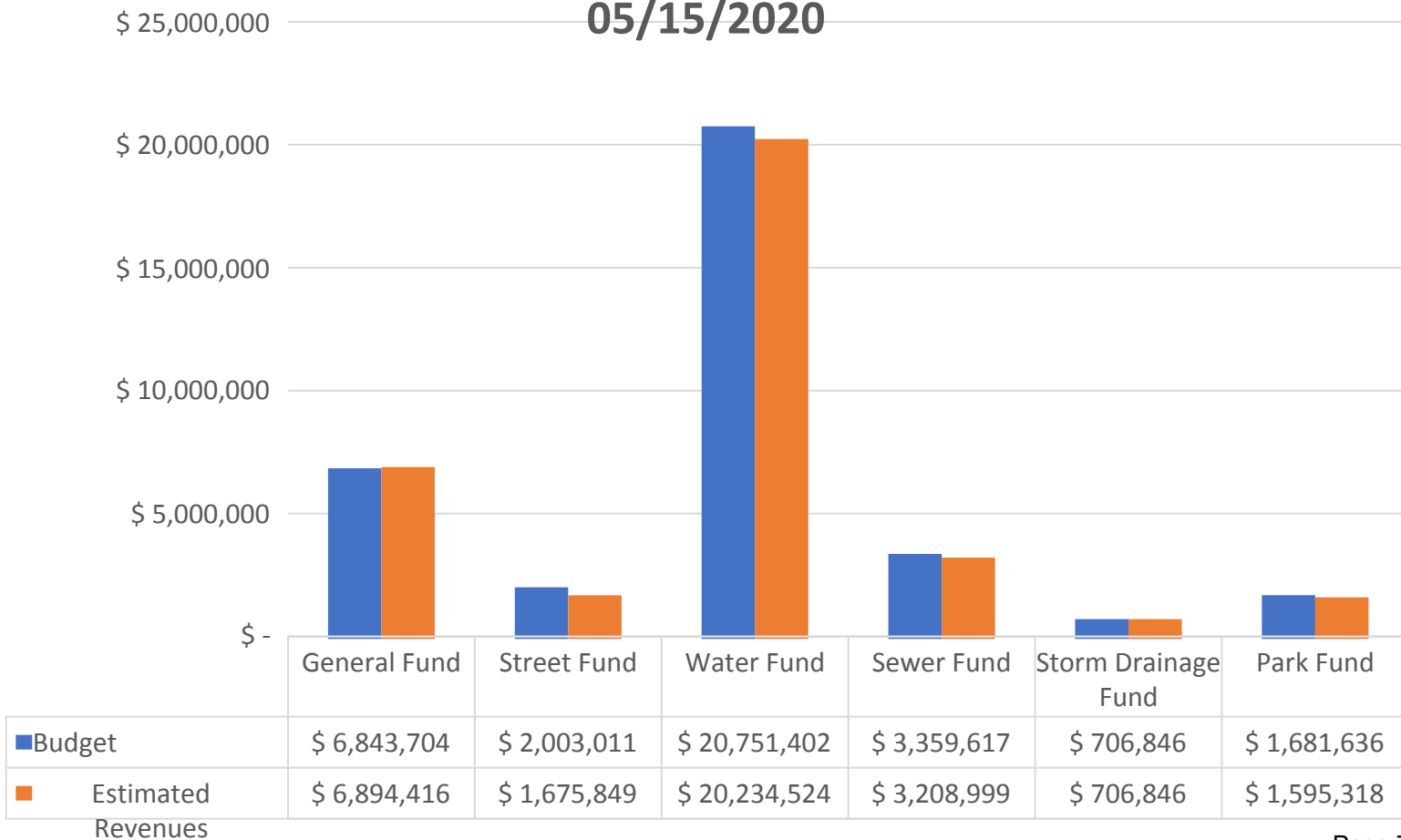
1. Increase in loss of misc revenue to \$186,318.

Original estimated loss in revenue : \$2,133,825

Updated estimated loss in revenue: \$1,035,166

Estimated Revenues by Fund – Updated

05/15/2020





Breakout by Fund

General Fund: \$50,712

Streets Fund: \$(327,162)

Parks Fund: \$(86,318)

Water Fund: \$(516,878)

Wastewater Fund: \$(155,520)

Drainage Fund: No Change

Total Governmental Funds: \$(362,768)

Total Enterprise Funds: \$(672,398)

Total Estimated Loss in Revenue: \$(1,035,166)



Next Steps

1. Staff will get together and reevaluate proposed expenditure reductions.
2. Continue monthly discussions with Board of Trustees to review revenue and expenditures.